



## Retail Sales Associate (RSA)

### Job Description

- Achieve or exceed all individual monthly sales goals/targets
- Maintain a professional and friendly environment for all customers and fellow associates
- Maintain a superior level of customer service
- Execute a needs analysis for each customer
- Successfully assist customers in the purchase of Viaero products and services
- Properly process sales within the POS system including contracts and installment agreements
- Adhere to Customer Proprietary Network Information Policy
- Respond in a timely manner to customer inquiries, needs and problems
- Represent Viaero at outside events, and interact within the community to generate leads
- Perform opening and closing activities as well as the housekeeping and inventory needs of the retail store
- Perform cash verification/reconciliation
- Receive, process, and deposit all payments received

*Benefits: up to \$15 per hour, plus a highly competitive commission structure, medical, dental, vision, 401(k), tuition reimbursement, advancement opportunities, free cell phone and service, employee discounts, & \$50 reimbursement in gym membership*

### Qualifications

- An Associate's degree or vocational degree is required
- Previous sales experience. We'll consider those that have customer-facing retail experience, good customer service skills, an ability to learn and understand technology, and a strong drive for results.
- Valid driver's license, and must be at least 18 years old. If hired, each person needs to be able to successfully pass our pre-employment checks, which include a credit check, criminal background check, motor vehicle record check and substance screening.

### Job Locations:

- Hays, KS

### Application Instructions

- Email resume to Maricela Garza

For more information contact:

**Maricela Garza**  
**Campus Recruiting Manager**  
**Viaero Wireless**

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