

## **eCollege Master Services and License Agreement**

Barton's current contract with eCollege will end on June 30, 2009. Due to the significant amount of funds being paid to eCollege, and the importance of having an effective and efficient online learning management system supporting student online learning, Barton initiated a bid for service earlier this calendar year. The bidding process produced two alternative applications for consideration – eCollege and Angel. Each proposal had “upsides and downsides.” A thorough review of both proposals, as led by Dr. Gabelmann, identified four clear options:

1. Maintain current status quo with eCollege service provider
2. Continue with eCollege service provider with amendments to current contract language
3. Rapidly transition to alternative service provider with brief 3-4 month break in online service
4. Gradually transition to alternative provider in 2-3 years while maintaining eCollege service during the transition process

A faculty work team was then assembled with the charge of assessing the dollar impact. The work team recommended option #2; the continuation of the eCollege contract with amendments to the current contract language.

Management staff has been successful in amending the contract language, which will allow additional flexibility of Barton's delivery of online training. The new contract would be for a term of 4 years.

Based on the current enrollments with our online training, the new contract will save the College approximately \$250,000 annually.