

**ENDS Statement Six  
Regional Workforce Needs  
Fiscal Year 2010**

***Workforce Training and Community Education***

*What drives you?*  
**BARTON**  
COMMUNITY COLLEGE

## ***The College will address regional workforce needs...***

### **Indicator #1 - The College will develop strategies to identify and address on-going needs**

The College's Workforce Training & Community Education Division utilizes a variety of external resources to respond to regional workforce needs. Specific resources that assist with the identification of on-going workforce needs include:

#### **Advisory Boards**

- An essential ingredient to connect classroom pedagogies with workforce needs.
- Individuals who serve on advisory boards are recognized and respected representatives of business and industry.
- Members assist in the development of programs that ensure that our students have the skills necessary to compete and succeed in the workplace
- Barton Advisory Boards:

Agriculture	Emergency Service Education
Automotive	Graphic Design
Business	Medical Assistant
Community Based Job Training Grant	Medical Laboratory Technician
Computer Aided Drafting	Natural Gas
Corrections	Information Technology
Criminal Justice	Nursing
Dietary Manager	Welding
Early Childhood	

#### **School Districts**

- School districts provide insight into the educational interests and needs of students, parents and personnel.
- Barton partners with 17 individual schools within 15 school districts. The list includes:

USD 112 - Central Plains	USD 401 – Chase	USD 431 – Hoisington
USD 327 - Ellsworth	USD 403 – Otis-Bison	USD 432 – Victoria
USD 350 – St. John	USD 405 – Lyons	USD 489 – Hays
USD 355 – Ellinwood	USD 407 – Russell	USD 495 – Larned
USD 395 – LaCrosse	USD 428 – Great Bend	USD 496 – Pawnee Heights

#### **Employers**

- It is critically important that the College extend itself to employers across the region to develop and maintain professional relationships.
- Creation of these partnerships places the institution in a position of awareness with respect to happenings within the business community, i.e. available positions, skills needed, economic changes, etc.

### **Chamber of Commerce & Economic Development Boards**

- The College's involvement with Chambers and Economic Development Boards places the institution in a key position to be aware of community needs and developments.
- The College currently serves as a member of the Great Bend, Ellinwood and Hoisington Chambers.
- Effective 2011, the College will be a chamber member of all service area communities. This opportunity is supported by the College's Foundation.

### **Labor Data**

- The College includes labor data as a component of determining need for new and enhanced career technical programs.
- The College utilizes labor data found in the Kansas Job Outlook, the National Occupational Outlook Handbook as well as job and labor data available in partnership with KansasWORKS.

### **Trends & Opportunities**

- The key to being prepared for a trend and/or an opportunity is paying attention to what is occurring at the local, state and national levels.
- Healthy partnering, participation in community activities, attendance at state meetings, and awareness of political and strategic events position the College to act in a responsive manner with respect to addressing regional workforce needs.



10/20/2010  
 \*Prior to USD Changes

A = advisory board  
 C = internship/externship/field  
 experience/clinical/practicum  
 D = donated equipment, supplies, scholarships,  
 human resources, etc.  
 P = supply vendors

	Adult Healthcare	Agriculture	Automotive	Business	Corrections	Criminal Justice	Dietary Manager	Drafting	Early Childhood	Emergency Med Services	Graphic Design	Medical Assisting	Medical Lab Technician	Natural Gas Technician	Networking	Nursing	Welding
Barton County Feeders		A															
Barton County Health Department									A							A/C	
Barton County Sheriff's Department						A/C/ D											
Bates County Memorial Hospital												C					
Beauty and Beyond				A													
Becker Tire			A														
Benefit Management Inc.				A							A				A		
Black Hills Energy													A/C/ D				
Bob's Service Center			A														
Bob Wilson Memorial Hospital										C							
C&V				A													
Cal-Maine Foods		A															
Cargill		A															
CarQuest Auto Parts			A/P														
Carr Auction & Real Estate				A													
Cedar View Assisted Living	C																
Center for Counseling & Consultation											A						
Central Kansas Community Corrections					A												
Central Kansas Family Practice										C		A				A	
Central Kansas Head Start									A/C							C	
Central Kansas Health Equipment											A						
Central Kansas Medical Center	A			A					A	A/C		A/C	A/C			A/C/ D/P	
Central Kansas Medical Center-Child Care Cntr.									A								
Central Kansas Women's Health Center											A						

















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McPherson EMS										C							
Meade Hospital										C							
Medical Park Home Equipment											A						
Memorial Hospital, Inc.										C		C					
Mercury Instruments													A				
Mercy Health Center												C					
Mercy Regional Medical Center							A			C							
Miami County Medical Center												C					
Mid-America Feeders		A															
Mid-America Manufacturing Technology Center																	A
Mid-Kansas Cap Head Start									A			A/C					
Mid State Farmers Co.																	
Midwest Energy														A/D			
Mitchell County Community Hospital										C			C				
Mitchell County EMS										C							
Moly Manufacturing, Inc. - Lorraine					A												
Montana Mike's				A													
Morton County Hospital										C							
Mowery Clinic													A				
Mull Farms & Feeding, Inc.		A															
Nevada Regional Medical Center													C				
New Chance/Dodge City																C	
Newman Regional Health													C				
Newton EMS/Newton Fire										A/C							
Newton Medical Center										C							

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NexTech															A		
Niedens Construction				A													
Noah's Ark Preschool									C								
North Central Technical College					A												
Northern Natural Gas													A/C/ D				
Norton County Hospital										C							
Olathe Medical Center												C					
OPI											A/C						
Osborne County EMS										C							
Osborne County Memorial Hospital												C					
Otis-Bison High School		A							A								
Panhandle Energy														A			
Parents as Teachers Early Head Start									A								
Pawnee County Coop																	
Pawnee County Health Department												A					
Pawnee County Sheriff's Department						A/C/ D											
Pawnee Heights High School		A															
Phillips County Hospital										C		C					
Pottowatamie County EMS										C							
Pratt County EMS										A/C/ D							
Pratt Police Department						A											
Pratt Regional Medical Center										C		C					
Precision Printing											A						
Promise Regional Medical Center										C/D							

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Providence Medical Center													C				
Quest Diagnostics													C				
Quivira Heights High School				A									A				
Rama Operating Co. Inc.				A													
Ransom Memorial Hospital													C				
Ray County Memorial Hospital													C				
Reno County EMS										C/D							
Republic County Hospital										C			C				
Rice County Courthouse						A											
Rice County EMS										A/D							
Rice Co. Hospital District #1 - Lyons	C									C		A			A		A/C/ D
Rice County Sheriff's Department						A/C/ D											
Riley County EMS										C							
Riverbend Assisted Living	C											A					

**Grants**  
**July 1, 2009 – June 30, 2010**

<b>Grant</b>	<b>Agency</b>	<b>Project Date(s)</b>	<b>FY 2010 Budget</b>	<b>Total Project Budget</b>	<b>Area</b>
Community-Based Job Training Grant	DOLETA <sup>[1]</sup>	02/15/09 – 02/14/12	\$1,258,888.82*	\$2,000,000	Advanced Manufacturing, Welding
Nursing Grant	KBOR <sup>[2]</sup>	07/01/09 – 06/30/10	\$36,441	\$36,441	Nursing
Perkins Improvement	KBOR	07/01/09 – 06/30/10	\$125,984	\$125,984	All CTE Programs
Perkins Talent in the High School	KBOR	07/01/08 – 06/30/09	\$24,980	\$24,980	CNA
Workforce Solutions – Agriculture	DOC <sup>[3]</sup>	02/15/09-02/14/10	\$35,216.84*	\$74,836	Crop Protection
Workforce Solutions – Northern Natural	DOC	12/01/09-11/30/10	\$61,990.80*	\$235,354	Natural Gas Program
<b>Total</b>			<b>\$1,543,501.46</b>	<b>\$2,497,595</b>	

\*FY 2010 Budget includes carryover from FY 2009

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<sup>[1]</sup> U.S. Department of Labor– Employment and Training Administration

<sup>[2]</sup> Kansas Board of Regents

<sup>[3]</sup> Kansas Department of Commerce



**Foundation Support  
Funds from July 1, 2009 – June 30, 2010**

<b>Donor</b>	<b>Gift</b>	<b>Description</b>	<b>Gift Type</b>
Adams, Brown, Beran and Ball Scholarship	\$500.00	Business Scholarship	Cash
Regina Ault Memorial	\$1,250.00	Vocational Scholarship	Cash
Betty Miller Scholarship	\$500.00	Allied Health Scholarship	Cash
Bank of West Scholarship	\$500.00	Business Scholarship	Cash
Barton Foundation	\$1,794.58	Mini Grants	Cash
Boys Ins Scholarship	\$500.00	Business Scholarship	Cash
CKMC	\$3,484.00	Nursing Scholarship	Cash
Doonan's	\$300.00	Auto Tech Shirts	Cash
Dove's Buick, Chev, Cad	\$300.00	Auto Tech Shirts	Cash
Farmers Bank Scholarship	\$650.00	Business Scholarship	Cash
Clarence Haak	\$1,000.00	Nursing Scholarship	Cash
Kummer Endowment	\$1,000.00	Nursing/Bus Scholarship	Cash
Lee Turner Endow	\$1,750.00	Criminal Justice Lecture	Cash
M McAnnulla Mem	\$633.00	Nursing Equipment	Cash
Manweiler Chevrolet	\$300.00	Auto Tech Shirts	Cash
Marmie's	\$300.00	Auto Tech Shirts	Cash
Mid America Holding	\$1,000.00	Natural Gas Distribution Scholarship	Cash
MOPAR	\$200.00	Auto Department	Cash
NACE Scholarship	\$1,000.00	Vocational Scholarship	Cash
WR & Yvonne Robbins	\$650.00	Business/ Account Scholarship	Cash
Sunflower Bank Scholarship	\$500.00	Business Scholarship	Cash
Foundation ECF Fund(Anonymous Donor)	\$972.00	Ellsworth Correctional Scholarship	Cash
1st Baptist Church	\$2,000.00	Ellsworth Correctional Scholarship	Cash
ECF Challenge (Anonymous Donor)	\$250.00	Ellsworth Correctional Scholarship	Cash
Post Rock Jaycees	\$972.00	Ellsworth Correctional Scholarship	Cash
Heartland	\$722.00	Ellsworth Correctional Scholarship	Cash
<b>Total Cash Gifts</b>	<b>\$23,027.58</b>		

Lyons Medical Center	\$4,600.00	Phlebotomy Chair	Gift in Kind
AlternaCare Home Medical Equipment	\$2,745.60	2 CPAP Machines	Gift in Kind
Hays Microscope Company	\$1,700.00	Computer Supplies	Gift in Kind
Norman Parker	\$2,000.00	Auto Testing Equipment	Gift in Kind
<b>Total Gift in Kind</b>	<b>\$11,045.60</b>		
<b>Total of all Gifts</b>	<b>\$34,073.18</b>		

**Workforce Training and Community Education  
Fiscal Year '10 Program and Course Fees**

Class Title	Fee Amount Charged	Fee Used For
ABLE Adams, Brown, Beren, & Ball	\$11.00	Fee for class
ABLE Jefferson school	\$15.00	Fee for class
ADHC 1010, Phil & Depart Mgmt of LTC	\$62.00	Supplies and Materials
ADHC 1987, Med, Ther, & Supportive Serv	\$20.00	Renewal Application Fee
AUTO 1024 Autobody I	\$75.00	Fees are used for sandpaper, supplies, and chemicals used in class.
AUTO 1036 Autobody III	\$75.00	Fees are used for sandpaper, supplies, and chemicals used in class.
AUTO1026 Autobody II	\$75.00	Fees are used for sandpaper, supplies, and chemicals used in class.
Braking System	\$60.00	Online Textbook
Building & Retaining Customer Service	\$19.00	Instructor fees and Materials
Building & Retaining Customer Service	\$49.00	Instructor fees and Materials
Child Care Practicum II	\$30.00	Fee ffor background check
Child Care Seminar	\$28.00	Materials & Supplies
Computer Systems	\$20.00	Supplies
Corrosion Seminar	\$40.00	Food and supplies
Corrosion Seminar	\$95.00	Food and supplies
Corrosion Seminar	\$55.00	Fee payable to NACE
Creative Activities II	\$20.00	Materials & Supplies
Creative Experience for Child	\$20.00	Supplies and Materials
Creative Experiences for Child	\$20.00	Materials & Supplies
CRIM 1606 Intro to Law Enforcement	\$100.00	Fees used to enhance or upgrade all the class materials. These fees are collected at the time of enrollment.
CRIM 1658 Police Firearms	\$50.00	Fees are used to purchase ammunition for this class. These fees are collected at enrollment.

<b>Class Title</b>	<b>Fee Amount Charged</b>	<b>Fee Used For</b>
CRIM 1667 Crime Scene Investigation	\$20.00	Fees are used to pay for lab supplies, equipment, chemicals.
Electrical Systems	\$65.00	Online textbooks
EMTS 1500 Emergency Medical Technician	\$40.00	Fees are used to pay for supplies, equipment, guest speakers with specialized training, uniform shirts, name tags, CPR/ACLS cards. These fees are collected at the time of enrollment.
EMTS 1502 EMT & Refresher Seminar I	\$38.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1502 EMT & Refresher Seminar I	\$76.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1502 EMT & Refresher Seminar I	\$13.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1502 EMT & Refresher Seminar I	\$28.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1504 EMT & Refresher Seminar II	\$16.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1504 EMT & Refresher Seminar II	\$76.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1504 EMT & Refresher Seminar II	\$38.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1513 EMT - Intermediate	\$45.00	Fees are used to pay for supplies, equipment, guest speakers with specialized training, uniform shirts, name tags, CPR/ACLS cards. These fees are collected at the time of enrollment.
EMTS 1540 Mobile Intensive Care Tech-I	\$250.00	Fees are used to pay for supplies, equipment, guest speakers with specialized training, uniform shirts, name tags, CPR/ACLS cards. These fees are collected at the time of enrollment.
EMTS 1541 Mobile Intensive Care Tech-II	\$250.00	Fees are used to pay for supplies, equipment, guest speakers with specialized training, uniform shirts, name tags, CPR/ACLS cards. These fees are collected at the time of enrollment.

<b>Class Title</b>	<b>Fee Amount Charged</b>	<b>Fee Used For</b>
EMTS 1542 Mobile Intensive CareTech III	\$250.00	Fees are used to pay for supplies, equipment, guest speakers with specialized training, uniform shirts, name tags, CPR/ACLS cards. These fees are collected at the time of enrollment.
EMTS 1543 Mobile Intensive Care Tech-IV	\$250.00	Fees are used to pay for supplies, equipment, guest speakers with specialized training, uniform shirts, name tags, CPR/ACLS cards. These fees are collected at the time of enrollment.
EMTS 1550 EMS Training Officer I (TO I)	\$26.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
EMTS 1551 EMS Training Officer II (TO II)	\$52.00	Fees are used to pay for supplies, CPR/ACLS cards, textbooks for additional training.
Internal Coomb Engines II	\$50.00	Supplies & Materials
Marketing for Small Businesses	\$35.00	Instructor fees and Materials
MDAS 1636 Medical Clinical Procedures	\$50.00	Fees used to purchase lab supplies for the course: syringes/bandages/saline solution/lab test supplies. Fees are collected at enrollment.
MLTC 1500 MLT: Intro/Med Lab, Urine, Body Fluids	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1501 Phlebotomy Clinical	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1502 MLT: Hematology & Coagulation	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1503 Principles of Phlebotomy	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1504 MLT: Clinical Chemistry I	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.

<b>Class Title</b>	<b>Fee Amount Charged</b>	<b>Fee Used For</b>
MLTC 1505 MLT: Clinical Microbiology I	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1506 MLT: Clinical Microbiology II	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1508 MLT: Blood Banking	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1509 MLT: Immunology & Serology	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1510 MLT: Clinical Chemistry II	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1511 MLT: Sem in Laboratory Medicine	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
MLTC 1512 Basic Med Lab Techniques	\$25.00	Fees used to purchase lab supplies: beakers/test tubes/slides/syringes/lab coats/chemicals etc. These fees are collected at enrollment.
NAID 1229, Nursing Home Aide	\$55.00	Proctoring Tests, KDHE Fees, Equipment, and Supplies
NAID 1229, Nursing Home Aide	\$25.00	Proctoring Tests, KDHE Fees, Equipment, and Supplies
NAID 1235, Medication Aide	\$55.00	Proctoring Tests, KDHE Fees, Equipment, and Supplies
NRCE 1253, Administration-Leadership	\$32.00	Supplies and Materials
NURS 1206, Fundamentals of Nursing	\$193.00	Student supplies, equipment, liability insurance, course testing packet
NURS 1208, Mental Health Nursing II	\$50.00	Student supplies & equipment
NURS 1255, Medical Surgical Nursing I	\$50.00	Student supplies, equipment,

<b>Class Title</b>	<b>Fee Amount Charged</b>	<b>Fee Used For</b>
NURS 1256, Medical Surgical Nursing II	\$200.00	Student supplies, equipment, liability insurance, course testing packet
NURS 1257, Medical Surgical Nursing III	\$295.00	Student supplies, equipment, liability insurance, course testing packet
NURS 1258, Maternal Child Nursing I	\$50.00	Student supplies & equipment
NURS 1261, Medical Surgical Nursing IV	\$250.00	Student supplies, equipment, liability insurance, course testing packet
Preschool Language & Literature	\$20.00	Supplies & Materials

**Indicator #3 & 4 - The College will build effective partnerships in addressing workforce needs and be recognized as a leader in economic development.**

Higher education is economically pivotal. As a nation and as individuals, we need more constituents with education and training beyond high school—more than we have ever needed before. In the economic interest of the nation, we must ensure that the opportunity to receive education and training is available to everyone.

In the economic interest of the state of Kansas and more critically important to Barton and its service area, it is the institution’s responsibility to provide responsive education and training. In addition to the traditional learning opportunities afforded to our constituents as reflected in college enrollment reports, it is noteworthy to address regional workforce needs that have been met during the FY 10 fiscal year. The following captures a snapshot of such training that was offered in response to industry requests and needs:

<b>TRAINING PARTNER</b>	<b>TITLE</b>	<b>ACT ENRL</b>
10th St, Eye care, Farmers Bank, Great Bend Tribune, CPI	Building & Retaining Customer Relations	18
1st Kansas Bank, Great Bend, My Town, Sunflower Bank, Sunflower Diversified, Elder Care, GB Regional Hospital, Barton Community College	Building & Retaining Customer Relations	19
Adams Brown Beran and Ball	Able Class	0
Adams Brown Beran and Ball	Building & Retaining Customer Relations	33
Assembly of God Church	Able Class	9
Barton Natural Gas Students	Customized Corrosion Training	13
Barton Student Ambassadors	Able Class	11
BMI	Able Class	15
Bridges, Inc.	Workforce ESL	6
Case New Holland	CNH Required Courses for Employees	243
City of Ellinwood, Quest BSP, City of Ford, Kansas Gas Service, Regency Gas Service	Customized Corrosion Training	11
Country Place Senior Living	Nursing Home Aide	17
Country Place Senior Living, Developmental Services of NW Kansas	Medication Aide	18
CPI	Required courses for employees	69
CPI, 1st Bank Lyons, Rice County District Hospital, Habitat for Humanity, Culligan Water	Building & Retaining Customer Relations	6
CPI, Farmers Bank, Advanced Therapy Sports Medicine, Larned HealthCare	Building & Retaining Customer Relations	0
Early Childhood Industry	Child Education Seminar	131
ElderCare, Sunflower Diversified Services	Building & Retaining Customer Relations	1

<b>TRAINING PARTNER</b>	<b>TITLE</b>	<b>ACT ENRL</b>
Ellinwood Fire Department/EMS	Emergency Medical Technician	17
Ellsworth Good Samaritan	Med, Ther, & Supportive Serv	12
Fuller Brush	CPR Training	23
Great Bend Police Department, Barton County Communications, Larned Police Department, Claflin Police Department, Barton County District Court, Ellsworth Police Department, City of Little River	Human Relations in Law Enforce	28
Great Bend Tribune	Publication Development & Layout	5
Great Bend/Barton County Fire Dept./EMS	EMT - Intermediate	3
Great Bend/Barton County Fire Dept./EMS, Russell Regional Hospital	Emergency Medical Technician	20
Great Bend/Barton County Fire Dept./EMS, Ellsworth County Ems/Claflin EMS	EMT Courses	150
Hays Fire Department-EMS, Greeley County EMS, Phillips County EMS ,Ellis County EMS	Mobile Intensive Care Tech-I, II, III	4
Holton Fire Department/EMS	Mobile Intensive Care Tech-III	5
Jefferson School	Able Class	16
Junction City, Geary County Fire Dept./EMS	EMT & Refresher Seminar I	90
Junction City, Geary County Fire Dept.-EMS, Clay County EMS, Mitchell County EMS, Geary Community Hospital, Pottawatomie Tribal Fire Department	Emergency Medical Technician	15
Kansas Ethanol	Computer Training	27
Kansas Highway Patrol Training Academy	KHP Required Courses	151
Kinder Morgan, Northern Natural Gas, Midwest Energy, Quest/Midstream, Williams Midstream, Kansas Gas Service, NCRA, Atmos Energy, Springfield City Utilities, Busch Electric, Southern Star Central Gas Pipeline, Mesa Products, Black Hills Energy, Double Check Co., Enterprise Products, EV Cathodic protection Service, Corrpro, Andarko Petroleum, WTG Hugoton LP, Town of Center, ConocoPhillips, Oneok Partners, City of Ford, Haselwood, Inc. Frontier Gas Service, Pipeline Services, ANR Pipeline, City of Hesston, IAMU, Panhandle Eastern Pipeline, Enterprise Products, Thermoweld, City Utilities of Springfield, Northern Natural Gas, Hayse Management, Cherokee Basin Pipeline, City of Alma	Customized Corrosion Training	68
Kinsley Medicalodge, Central KS Family Practice, PA , Riverbend Assisted Living, Ellsworth Good Samaritan	Med, Ther, & Supportive Serv	11



<b>TRAINING PARTNER</b>	<b>TITLE</b>	<b>ACT ENRL</b>
Larned Fire Department/EMS	Emergency Medical Technician	12
Larned Healthcare & Living Center	Nursing Home Aide	6
Larned Police Department	Develop & Build Prod Work Relations	12
North Central KS Vo-Tech College - Beloit	Nursing Home Aide	3
Pratt/Pratt County Fire Department-EMS, Hutchinson Community College, Kansas Board of EMS, Kiowa County EMS, Edwards County EMS, Stafford County EMS	EMT - Intermediate	6
Pratt/Pratt County Fire Department-EMS/Kiowa County EMS	EMS Training	10
Rice County	Spanish Training	31
Russell Chamber of Commerce, Russell Economic Development, Farmers Bank and Trust, Harper Camperland, SER Corporation, Adams, Brown Beran and Ball	Building & Retaining Customer Relations	14
Salina/Saline County Fire Department/EMS	Mobile Intensive Care Tech-I	23
Salina/Saline County Fire Department-EMS, Dickinson County EMS, Moundridge EMS	EMT - Intermediate	10
Sterling House - Great Bend, Vintage Place	Medication Aide	4
Sterling Presbyterian Manor	Administration-Leadership	11
Superior Essex	Develop & Build Prod Work Relations	28
USD 428, Superior Essex, Wilson State Bank, Elder Care, 10th St. Eye Care, Doonan Peterbilt, KS Dept of Commerce, Straub International, Taco Shop	Develop & Build Prod Work Relations	16
Woodhaven Care Center, Ellsworth Good Samaritan Country Place Senior Living, Larned Healthcare Center	Med, Ther, & Supportive Serv	22
Northern Natural Gas, Kinder Morgan, Midwest Energy, Quest/Midstream, Williams Midstream, Kansas Gas Service, NCRA, Atmos Energy, Springfield City Utilities, Busch Electric, Southern Star Central Gas Pipeline, Mesa Products, Black Hills Energy, Double Check Co., Enterprise Products, EV Cathodic protection Service, Corpro, Andarko Petroleum, WTG Hugoton LP, Town of Center, ConocoPhillips, Oneok Partners, City of Ford, Haselwood, Inc. Frontier Gas Service, Pipeline Services, ANR Pipeline, City of Hesston, IAMU, Panhandle Eastern Pipeline, Enterprise Products, Thermoweld, City Utilities of Springfield, Northern Natural Gas, Hayse Management, Cherokee Basin Pipeline, City of Alma	Basic Corrosion	125

<b>Training Partner</b>	<b>TITLE</b>	<b>ACT ENRL</b>
Country Place Senior Living-Hoisington, DSNWK-Hays, Country Place Senior Living-Larned, GB Cherry Village, LWIA	Adult Health Care	7
Good Samaritan Ellsworth, DSNWK Hays	Adult Health Care	9
Country Place Senior Living	Professional Continuing Education	1
Lyons Good Samaritan	Adult Health Care	1
LWIA, Rice County District Hospital	Adult Health Care	2
Larned Health Care Center, SRS-GB, LWIA	Adult Health Care	4
SRS-Great Bend	Adult Health Care	1
LWIA	Adult Health Care	1
SRS-Great Bend	Adult Health Care	1
Country Place Senior Living-Hoisington	Adult Health Care	4
LWIA, Country Place Senior Living-Ellinwood	Adult Health Care	3
Vintage Place of Russell, GB Cherry Village, DSNWK	Adult Health Care	4
TFI Family Services-Topeka	Adult Health Care	1
LWIA	Adult Health Care	1
LWIA, SRS-Hays	Adult Health Care	2
SRS Great Bend	Adult Health Care	1

## **Partnership Testimonials**

“The Business Management and Leadership program gives working professionals the ability to meet employer obligations while continuing with career aspirations. Barton offers convenient classroom hours and program flexibility, which allows students to complete the program in a pace to match their lifestyles. Courses are taught by local college instructors and community professionals who create networking opportunities that extend beyond the classroom.”

***Brenda Kaiser, Assistant Human Resource Director,  
CPI Qualified Plan Consultants Inc.***

“Local companies and organizations have opportunities for training of employees throughout the State of Kansas and from large regional and even national companies. Barton's workforce development staff will work with local companies to provide training that is just as effective, if not better than other training opportunities and they will customize the training to fit the specific needs of the company. Barton will provide training at the company's worksite, college campus or in our community, thus eliminating the expense of travel and boarding associated with employee training. Barton is a great resource to effectively drive employee training for any company or organization”

***John Moshier - Human Resources Manager  
The Fuller Brush Company, Great Bend***

“Our Bank chose to send several managers to the recent series on Supervisory Skills. We found the training to be very practical and useful. The presenter brought good handout materials and 20+ years of real world experience in HR. She also was very willing to answer questions. In addition, the training was conveniently held at Barton Community College. The training series was money and time very well spent. We appreciate what a resource the College is to this area!”

***Paul Snapp - President  
First Kansas Bank, Great Bend***

“The Customer Service Training we received from Barton was extremely beneficial for our hospital. Everything shared was applicable and was customized for our work environment. Because the program was interactive, it kept our employees interested and engaged. I observe daily employees using the principles that were taught and hear the terminology that was share at the training. The Customer Service Training set the right tone for our whole work environment and gave us exactly what the management team wanted.”

***Pam Chambers - Administrator  
Great Bend Regional Hospital, Great Bend***