Ellucian Cloud What is it?

Board Presentation, February 25, 2020

"The sun always shines above the clouds."

- Paul F. Davis

BARTON COMMUNITY COLLEGE

Who is Ellucian

- Ellucian is a leading technology solutions provider in Higher Education.

- Ellucian Serves more than 2,700 customers in over 50 countries and reaches more than 20 million students.

- Barton has been partnered with Ellucian since 1994. Starting with Banner implementation in 1995.

Banner – What is it?

- Banner™ by Ellucian is designed to solve challenges specific to higher education and help clients thrive. With more than 1,400 customers around the globe, Banner by Ellucian is the world's leading higher education enterprise resource planning (ERP) system.

- Banner and the Ellucian products are the very core of this institution. It is how we process student enrollments, grades, payroll, manage financial aid, retain students, financials, alumni, it is the Enterprise System. Included as part of the Enterprise system, Degree works , PAWS -Banner Self-service for employees and students, allows mobile friendly engagement, single sign on ability to access online courses, enrollments, grades, etc.

Advantages of moving the Ellucian Cloud

- Cost savings on the infrastructure
  Server maintenance, power, updates, backups, monitoring, storage, network, security to name a few.Predictable Cost model over multiple years to support Banner

- Project Plan re-assessment – focus on technical functionality to complete projects sooner

- Increased staff/employee experience, productivity & morale

- Business process realignment

- Improved system performance & automation

- Improved application currency, apply security updates promptly

- Reuse of facilities, resources, services, possibility to remove 2 of 3 air conditioner units and estimated 55 servers

- Augmentation of personnel for high-value roles

- Increased response, focus and productivity on high visibility projects

- Enhanced compliance/documentation

BARTON
COMMUNITY COLLEGE

ELLUCIAN MANAGED CLOUD

	Year 1	Year 2	Year 3	Year 4	Year 5	TOTAL
Cloud Fee	$ 357,720	$ 357,720	$ 357,720	$ 357,720	$ 357,720	$ 1,788,600
Transition Services	$ 150,000					$ 150,000
Oracle	$ 107,577	$ 107,577	$ 107,577	$ 107,577	$ 107,577	$ 537,885
TOTAL	$ 615,297	$ 465,297	$ 465,297	$ 465,297	$ 465,297	$ 2,476,485

BANNER MAINTENANCE

	Year 1	Year 2	Year 3	Year 4	Year 5	TOTAL
TOTAL	$ 287,000	$ 298,480	$ 310,419	$ 322,836	$ 335,749	$ 1,554,485

			PROJECTED ELLUCIAN SPEND (5-YEAR)			$ 4,030,970

Current: $268,845 (4% escalator; Exp. 07/31/2019)

Renewal Escalator: 7% (worst case), Shown with 4% increase

BARTON
COMMUNITY COLLEGE

Any questions?