

Barton Community College

Board of Trustees

Board Meeting

June 23, 2026

PROPERTY, CASUALTY, WORKERS COMPENSATION, AND OTHER INSURANCE:

History - The College has been insured by several independent carriers in over the years starting with EMC, then switching to MHEC, then switching to Chubb/Philadelphia, and finally joining the consortium KERMP. Due to high claims, as well as the condensed footprint of most Community Colleges, insurance companies have moved out of the Community College market. Most carriers are now requiring a percentage of the total property value as a deductible for wind and hail. Typically, these deductibles run from 2-5% of the property values.

What is KICS (Kansas Insurance Cooperative for Schools – previously KERMP)?

- KICS is a consortium of KANSAS USD's and Colleges that have formed a consortium to meet common insurance needs.
- Must be a member of KASB.
- Must be approved to participate by the KICS Governing Board.
- Initial membership of 3 years is required. We are in year 6.
- Once approved to participate, cannot be removed from the consortium due to claims.

- All members pay the same prorated fixed costs based on the value of their property.
- For the most part, coverages are much better with KICS, and deductibles are much lower.
- Possibility for dividend returns in future years.
- Risk is spread out among a potential 150 members (all Kansas).
- The consortium is managed by Gallagher (major insurance/benefit Management Company). Gallagher also manages the insurance consortiums for Nebraska, Oklahoma, and Missouri.

Claims driving increases in rates are:

- Property – Wind/Hail
- Liability – Board, Employment
- Auto – Auto repairs and property damage due to accidents
- Abuse – Alleged sexual abuse.



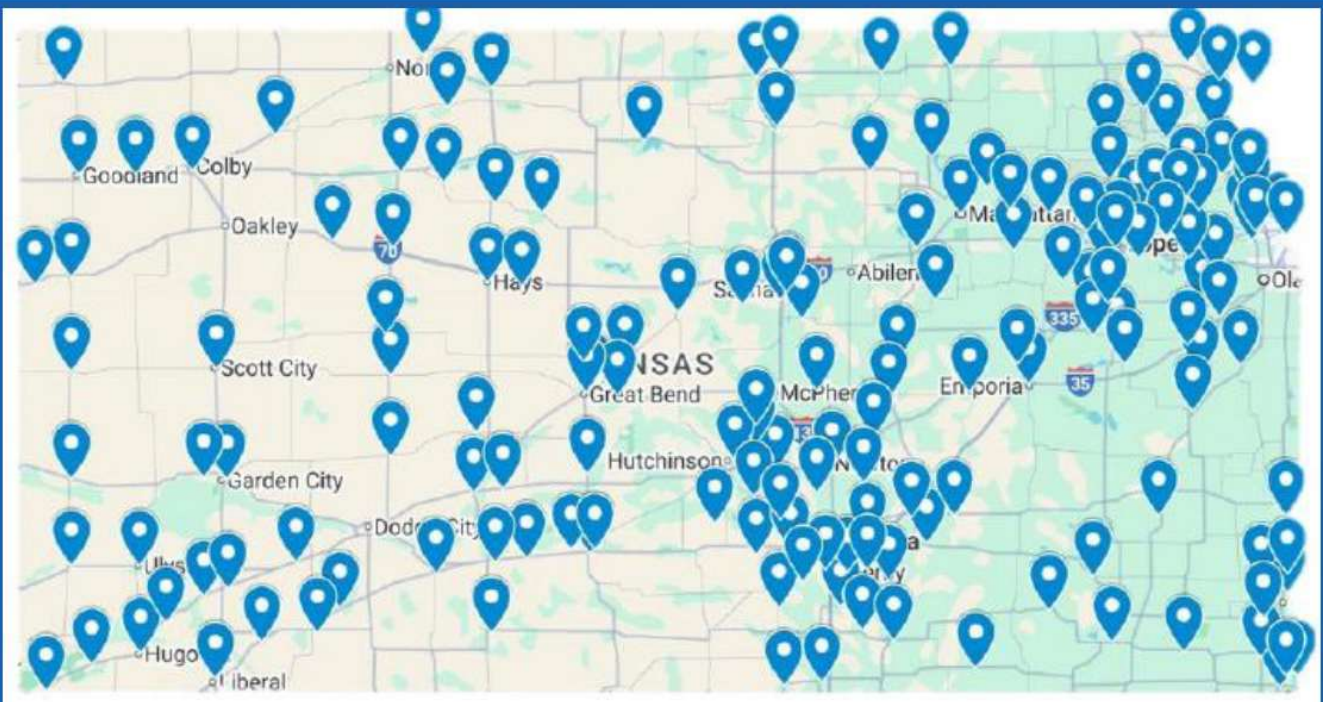
WELCOME NEW MEMBERS!



- | | |
|--------------------------------|---------------------------------------|
| 1. Santa Fe USD 434 | 14. Plainville USD 270 |
| 2. Northeast USD 246 | 15. Western Plains USD 106 |
| 3. Baxter Springs USD 508 | 16. Oxford USD 358 |
| 4. Southeast USD 247 | 17. Haviland USD 474 |
| 5. Skyline USD 438 | 18. Humboldt USD 258 |
| 6. Logan USD 326 | 19. Douglass USD 396 |
| 7. Phillipsburg USD 325 | 20. Leavenworth USD 453 |
| 8. Girard USD 248 | 21. Inman USD 448 |
| 9. Waconda USD 272 | 22. South Central KS Special Ed Co-Op |
| 10. Highland Community College | 23. Frontenac USD 249 |
| 11. Canton Galva USD 419 | 24. Stockton USD 271 |
| 12. Lansing USD 469 | 25. Pittsburg USD 250 |
| 13. Caldwell USD 360 | |






MEMBERSHIP MAP



State of the marketplace – Overview



<ul style="list-style-type: none"> × Liability × Auto × Abuse 		<p>Hard Market: Rates increasing, terms eroding, shrinking capacity. Market and loss history playing major factor.</p>
<ul style="list-style-type: none"> - Crime - Pollution - Property 		<p>Challenging renewals: General rate increase to keep up with losses and inflation but options and coverage readily available.</p>
<ul style="list-style-type: none"> ✓ Cyber ✓ Boiler ✓ Property 		<p>Stable: Carriers compete for business. We can drive down rates and costs. In some cases, market is still hard but shows signs of improvement for proactive management.</p>

Status	Date of Loss	Coverage	Incident	Total Incurred (Gross Incurred)
Open	4/15/2026	Property/Auto	Damage to vehicles	\$296,066.00
Closed	5/3/2020	Property	Hail damage to vehicles	\$453,306.45
Closed	6/24/2021	Property	Wind damae to buildings	\$1,046,701.52
Closed	5/26/2021	Property	Hail damage to multiple vehicles	\$1,388,295.14
Closed	2/18/2021	Property	Water Damage from broken sprinkler head	\$228,136.32
Closed	12/15/2021	Property	Storm damage to sever vehicles buildings	\$860,471.90
Closed	4/29/2022	Property	Tornado damage to buildings	\$7,566,117.76
Closed	12/27/2022	Property	Water damage caused by low temperatures	\$1,571,170.82
Closed	7/16/2023	Property	Storm damage to several districts/colleges	\$1,247,892.84
Closed	5/9/2023	Property	Storm- tornado, hail wind dmage to buildings and vehicles	\$841,761.91
Closed	8/5/2023	Property/Vehicles	Hail damage to vehicles	\$926,855.78
Closed	7/14/2023	Property	Wind & hail damage to buildngs	\$480,739.89
Closed	10/4/2023	Property/Auto	Hail damage to buildings and vehicles	\$343,495.76
Reopened	3/13/2024	Property/Auto	Hail damage to vehicles	\$1,480,774.13
Open	4/23/2025	Property	Hail damage to buildings	\$1,135,000.00
Open	4/16/2026	Property	Hail Damage	\$3,000,000.00
Open	4/26/2026	Property	Storm damage to several buildings	\$8,000,000.00

LOSSES EXCESS OF \$200,000

\$11,000,000 ~ IN CLAIMS IN THE LAST MONTH



**Kansas Educational Risk Management Pool, LLC (KICS)
2026-2027 Member COST COMPARISON**

Estimates Only – Invoice with Final Premiums to Follow

Member: Barton County Community College

Coverage Description	2025-2026	2026-2027	% Change
Fixed Costs:			
Package Premium*	\$30,253.16	\$36,216.49	
Excess Property*	\$260,924.75	\$245,405.86	
Excess Liability (\$3M x Primary)	\$14,183.00	\$15,636.00	
Excess Liability (\$2M x \$3M x Primary)	N/A	\$8,817.00	
Boiler & Machinery	\$3,617.00	\$3,512.00	
Cyber*	\$17,614.37	\$17,288.57	
Pollution Liability*	\$4,997.56	\$5,275.34	
Deadly Weapon with Crisis Advisory Services*	\$5,883.36	\$5,629.23	
Gallagher/RPA Administration Fee	\$29,419.08	\$30,968.57	
Agent Fee: Conrade	\$44,128.62	\$46,452.86	
KASB Fee	\$12,257.95	\$12,903.57	
Claims Administration Fee	\$10,564.00	\$10,886.00	
Loss Control Fee	\$1,094.00	\$1,149.43	
Operating Expense	\$5,633.00	\$6,030.01	
Total Fixed Costs	\$440,569.85	\$446,170.93	
Variable Costs:			
Loss Fund	\$113,238.85	\$138,710.41	
Actuarial debit/credit in []	[0.00%]	[15.00%]	
Corridor	\$34,129.00	\$33,923.00	
Total Program Estimated Contribution	\$587,937.70	\$618,804.34	5.2%
Fine Arts Policy	\$2,500	\$2,500	
Workers Compensation/\$10k Deductible	\$69,838	\$74,516	
Statistical Information			
Total Insured Values	\$202,451,869	\$202,451,869	0.0%
Students	3,800	3,800	0.0%
Vehicles	50	51	2.0%
All other Perils Deductible		\$50,000	
Wind/hail Deductible		\$250,000	
Water Deductible		\$100,000	
School Board Legal/Educator's Legal Deductible		\$50,000	
Cyber Deductible		\$10,000	

Three brokers are approved providers of the KICS program. Conrade Insurance Group is our broker and coordinates the KICS program for approximately 75% of the State of Kansas. The State is divided into territories and brokers are assigned to those territories.

Barton's Property/Liability increases for FY27 amounts to approximately 5.2% increase over the previous year. All independent carriers are increasing Wind/Hail deductibles to a percentage (2-5%) of the property value. For Barton, we have a property & contents value of \$202,451,869. At a 2% Wind/Hail deductible, our deductible would be around \$4 million.

There are very few insurance companies that will even bid on Community Colleges. This is due to the concentration of property in one location, the high risk of storm damage in Kansas, and past claims for Kansas Educational institutions. For those carriers that are still in the Community College market, they typically limit total property value coverages to \$100 million.

Our Workers Compensation package will also be increasing this year. Our current mod rate is .66 and any number below 1 is considered a good rate and the premium is typically discounted. Because of an extremely high claim last year, our expected mod rate will be between 1.15-1.25 as of July 1. This will increase our premium for at least the next 3 years. This increase includes a change of our deductible to \$10,000 per claim.

For comparison, the 26/27 insurance quote includes:

- A 5.2% increase in the total KICS coverage rate.
- A 7% increase/decrease in United Heartland's Work Comp rate.
- An overall increase/decrease of 5.4% in the total insurance package.

Recommendation – Approve the insurance package provided by KICS/Conrade Insurance Group for FY27.

